

## KA'ANAPALI BEACH CLUB

ACCOMMODATION	OCCUPANCY	HIGH SEASON		
		DestinationXchange	THE Club®	
		TIER	Points	Cost*
1 BDR Scenic View	4/2	3	6,500	\$1,121.97
1 BDR Ocean View	4/2	4	8,500	\$1,467.19
1 BDR Deluxe Ocean View	4/2	5	11,500	\$1,985.03
2 BDR	6/4	6	15,500	\$2,675.47
2 BDR Presidential Suite	6/4	6 + \$1000	44,000	\$7,594.88
2016 WEEKS		1-11, 14-26, 28-47, 49-50		
2017 WEEKS		1-13, 16-25, 27-46, 48-50		

\*Cost of a US Collection member owning 44,000 pts (\$0.172610909090909 per point)

## THE POINT AT POIPU

ACCOMMODATION	OCCUPANCY	HIGH SEASON		
		DestinationXchange	THE Club®	
		TIER	Points	Cost*
2 BDR Garden View	6/4	4	8,500	\$1,477.37
2 BDR Partial Ocean View	6/4	4	10,000	\$1,738.08
2 BDR Ocean View	6/4	5	11,500	\$1,998.80
2 BDR Ocean Front	6/4	6	15,500	\$2,694.03
3 BDR Presidential Suite	8/6	6 + \$1000	39,000	\$6,778.53
2016 WEEKS		1-11, 14-26, 28-47, 49-50		
2017 WEEKS		1-13, 16-25, 27-46, 48-50		

\*Cost of a US Collection member owning 39,000 pts (\$0.173808461538462 per point)

## KA'ANAPALI BEACH CLUB

ACCOMMODATION	OCCUPANCY	PEAK SEASON		
		DestinationXchange	THE Club®	
		TIER	Points	Cost*
1 BDR Scenic View	4/2	4	9,000	\$1,537.30
1 BDR Ocean View	4/2	5	11,500	\$1,964.33
1 BDR Deluxe Ocean View	4/2	6	16,000	\$2,732.98
2 BDR	6/4	6	21,000	\$3,587.04
2 BDR Presidential Suite	6/4	6 + \$1000	54,500	\$9,309.22
2016 WEEKS		12-13, 27, 48, 51-53		
2017 WEEKS		14-15, 26, 47, 51-52		

\*Cost of a US Collection member owning 54,500 pts (\$0.17081128440367 per point)

## THE POINT AT POIPU

ACCOMMODATION	OCCUPANCY	PEAK SEASON		
		DestinationXchange	THE Club®	
		TIER	Points	Cost*
2 BDR Garden View	6/4	5	11,000	\$1,886.39
2 BDR Partial Ocean View	6/4	5	14,000	\$2,400.86
2 BDR Ocean View	6/4	6	16,000	\$2,743.84
2 BDR Ocean Front	6/4	6	19,500	\$3,344.06
3 BDR Presidential Suite	8/6	6 + \$1000	50,000	\$8,574.50
2016 WEEKS		12-13, 27, 48, 51-53		
2017 WEEKS		14-15, 26, 47, 51-52		

\*Cost of a US Collection member owning 50,000 pts (\$0.17149 per point)

## CABO AZUL RESORT

ACCOMMODATION	OCCUPANCY	PEAK SEASON		
		DestinationXchange	THE Club®	
		TIER	Points	Cost*
Studio - Blocked View	4/2	3	7,000	\$1,222.94
Studio - Partial Courtyard or Partial Pool View	4/2	3	7,980	\$1,394.15
Studio - Courtyard or Pool View	4/2	4	9,300	\$1,624.76
1 BDR - Blocked View	4/2	3	7,500	\$1,310.29
2 BDR - Blocked View	6/4	4	9,000	\$1,572.35
1 BDR Grand - Garden View	4/2	4	7,980	\$1,394.15
1 BDR Grand - Pool or Partial Ocean View	4/2	4	10,620	\$1,855.37
1 BDR Grand - Deluxe Pool View	4/2	5	11,940	\$2,085.99
1 BDR Grand - Ocean View	4/2	5	13,320	\$2,327.08
2 BDR Grand - Garden View	6/4	5	9,300	\$1,624.76
2 BDR Grand - Pool or Partial Ocean View	6/4	5	13,320	\$2,327.08
2 BDR Grand - Deluxe Pool View	6/4	6	15,960	\$2,788.30
2 BDR Grand - Ocean View	6/4	6	17,280	\$3,018.91
3 BDR Penthouse - Ocean	6/6	6 + \$1000	29,940	\$5,230.69
3 BDR Grand Penthouse	6/6	6 + \$1000	35,940	\$6,278.92
2016 WEEKS		1-53		
2017 WEEKS		1-52		

\*Cost of a US Collection member owning 35,940 pts (\$0.174705726210351 per point)

## UPGRADE FEE CHART (DestinationXchange)

	TO TIER 1	TO TIER 2	TO TIER 3	TO TIER 4	TO TIER 5	TO TIER 6
FROM TIER 1	\$0	\$175	\$350	\$525	\$700	\$875
FROM TIER 2	\$0	\$0	\$175	\$350	\$525	\$700
FROM TIER 3	\$0	\$0	\$0	\$175	\$350	\$525
FROM TIER 4	\$175 (1 for 2)	\$0	\$0	\$0	\$175	\$350
FROM TIER 5	\$175 ((1 for 2)	\$175 (1 for 2)	\$0	\$0	\$0	\$175
FROM TIER 6	\$175 (1 for 2)	\$175 (1 for 2)	\$0	\$0	\$0	\$0

There are a limited number of restrictions where a \$1,000 exchange fee premium is due in addition to the upgrade fee referenced above.